

## Open Course Dates 2008

<p><b>The Art of Influence! How to persuade others to buy</b></p> <p><i>The ultimate 3 day sales training programme that covers everything from sourcing your leads to closing the ultimate sale. If you're in sales you need to be on this programme.</i></p>	<p><b>Days 1 &amp; 2</b></p> <ul style="list-style-type: none"> <li>• 21<sup>st</sup> &amp; 22<sup>nd</sup> July (Manchester)</li> <li>• 8<sup>th</sup> &amp; 9<sup>th</sup> September (North East)</li> <li>• 24<sup>th</sup> &amp; 25<sup>th</sup> November (North East)</li> </ul>	<p><b>Day 3</b></p> <ul style="list-style-type: none"> <li>• 10<sup>th</sup> November (Manchester)</li> <li>• 11<sup>th</sup> November (North East)</li> <li>• 2009 dates TBA</li> </ul>
<p><b>Leadership Inside Out - Empower yourself, lead others</b></p> <p><i>The leadership programme that takes an introspective approach to developing your leadership style. If you want to effect change by becoming a better person as well as a leader then this programme is for you.</i></p>	<p><b>Days 1 &amp; 2</b></p> <ul style="list-style-type: none"> <li>• 27<sup>th</sup> &amp; 28<sup>th</sup> October (North East)</li> </ul>	<p><b>Day 3</b></p> <ul style="list-style-type: none"> <li>• 12<sup>th</sup> November (North East)</li> </ul>

Version date 01/07/08

Download Full Course Details at [www.auroratraining.com](http://www.auroratraining.com)

**To book or for more info call our office now on 0870 766 9872 or email [info@auroratraining.com](mailto:info@auroratraining.com)**